



شرکت تجارتي حامد خان شيرزاد
HAMID KHAN SHIRZAD TRADING COMPANY

Company Profile

HAMID KHAN SHIRZAD TRADING COMPANY

**The Largest Medicine & Medical
Equipment**

Distributor Company



Live Need Answer





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About HAMID KHAN SHIRZAD TRADING COMPANY

HAMID KHAN SHIRZAD TRADING COMPANY Co is Afghanistan's leading provider of medicine and medical equipment which is operating in Kabul and other major cities of Afghanistan since 2007. We import medicine and medical equipment from many different countries such as , India, and Pakistan. HAMID KHAN SHIRZAD TRADING COMPANY Co is the official distributor of ABBOTT CRM Division in Afghanistan.

And Cipla, as an organization has been built brick-by-brick on the foundation of care. Caring For Life has always been and continues to remain, our guiding purpose. Driven by the same purpose, we have extended our presence to Afghanistan We are promoting the representation of the company in Nangarhar province.20% growth. In the year 25, 2027, we have monthly sales of 200 million dollars in Sepla Company every month.,

TRADING COMPANY



+93 (0) 794 499 952

Info@hkshirzad.com

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زاد
ش.ا.

HAMID KHAN SHIRZAD TRADING COMPANY co registered with:

Ministry of Commerce Reg. # No:182875

- License # No.: 106085
- TIN / # 9030976774

Address:3RD Part of Khair khana District 15 Rahman Tower Kabul, Afghanistan

Email:-

Info@hkshirzad.com



Vision

To deliver best possible quality of medicines and medical products to our valuable customers. We want to be the first choice of our key customers by providing them best products and services.



Mission

By providing better quality of medicines and health care products to raise the health standards of our customers, we aim to command a leading position in industry. Our focus is to deliver best of medical science products to our customers at the affordable prices but at the same time achieve growth, through consistent delivery of world class quality products.

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Our core values

- Maintaining quality.
- Customer care.
- We emphasize relationships and concern for others
- Delivering long-term value.
- Independent business model.
- Professionalism and personalized services.
- Superior customer services.

• **Pacemaker**

Single-chamber and Dual-chamber Pacemaker



Implantable Cardioverter-defibrillator

Single-chamber and Dual-chamber ICD

Cardiac Resynchronization Therapy

- **CRT-D**
- **CRT-P**



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Executive Management

We are guided by a team of professionals who keep strive hard to deliver the best. Our team consists of experienced blend of highly skilled specialists who focus on operating models that does integration between the customer and suppliers across the Afghanistan. Our team has developed skills in strategic sourcing and procurement planning, Operation Strategy, Fulfillment of Operations, Customer Service and after Sales Support.

INTRODUCTION

With more than 13 years of experience in providing **high-quality** products in health care to its customers, HAMID KHAN SHIRZAD TRADING COMPANY is known for supplying reliable and high-quality medicine and equipment's in all over Afghanistan. HAMID KHAN SHIRZAD TRADING COMPANY keeps in mind customer needs and requirements and ensures an expeditious supply of its products to its customers in all over Afghanistan.

Although we have a wide variety of medicines and equipment has to offer. We are able to undertake complete and timely supply of any kind of Medicines and equipment from start till end.

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OUR PHILOSOPHY



We consider human lives more than anything, if negligence occurs at any level it will affect human lives directly. By ensuring quality now HAMID KHAN SHIRZAD TRADING COMPANY is the name of quality.

We greatly value our customer and carry out each and every task with the utmost integrity, respect and commitment.

HAMID KHAN SHIRZAD TRADING COMPANY is a customer-focused organization, always ensure every activity that leads to ultimate need satisfaction by taking due diligence of the activity, thereby achieving the best possible results. We embed discretely into our customers, taking responsibility for the need satisfaction and ensuring that our strategy of executing activity is clear, achievable in the required time frame and most importantly is beneficial to our customers.

We aim to achieve the fine balance between reasonableness and commercial viability for our customers and corporate clients.

Our independence as a company allows us to give impartial supply at best possible reasonable prices unburdened by external pressures, political or commercial, putting the needs of our customer and corporate clients first.

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WE BELIVE IN

- ✚ Quality
- ✚ Honesty
- ✚ Leadership
- ✚ Commitment
- ✚ Respect
- ✚ Humanity





BRIEF HISTORY OF COMPANY

HAMID KHAN SHIRZAD TRADING COMPANY founded in 2026 is an Afghan-based company, owned by Mr. Hamid Khan and Mr. Tamim Yousfzai. The company is legally affiliated with the Government of Afghanistan under licenses from the Ministry of Commerce and Industry.

HAMID KHAN SHIRZAD TRADING COMPANY, a preeminent medicine supplier, covers a wide range of medicines and equipment. Our portfolio contains almost each and every healthcare product. We offer a supply of any kind of medicine and medical equipment products across Afghanistan.

We enjoy good relationships with our business partners, Hospitals, and NGOs, enabling smooth, secure and prompt delivery. We take a personal interest in every order we take. We take great care in the proper and timely delivery of customers' order, whatever it may be, and give it the attention it deserves. All your orders and demands are rendered by highly committed professionals who have the capability of providing services like no other and our

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collaboration enable us to render our products at the most competitive prices. Our professionals who are responsible to execute all the works are highly trained and have ample experience. They excel in handling all the work with great proficiency and confidence, leading the company ahead in the pharmaceutical sector in Afghanistan.

HAMID KHAN SHIRZAD TRADING COMPANY.'s management is formed by well-trained, qualified, and experienced top-caliber managers from different parts of Afghanistan and the world has the potential and exemplary experience to provide high-quality products and maintain the reputation of the company in the market.

Media and Marketing

Aside from blazing new trails in the industry by way of its sales and marketing strategy HAMID KHAN SHIRZAD TRADING COMPANY advertises within the limitations set by authorities, Government and vendors and also channels a unique strategy thinking style of the sales and marketing and a healthy competition in terms of gaining credibility and prospective customers. By this **Business license**

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Business Strategy

Identify
Needs

- Assess market's existing product offerings to ensure that it Aligns with current consumer/patient demand

Evaluate
Portfolio



- Compare our product portfolio with customer/patient's needs based on current and projected consumer demand, policy changes and product innovations

Recommend
And Support

- Recommend optimal product mix; providing relevant information and support needed to promote products

Feedback &
Review

- Review process to ensure product penetration, fulfillment of consumer needs and overall customer satisfaction

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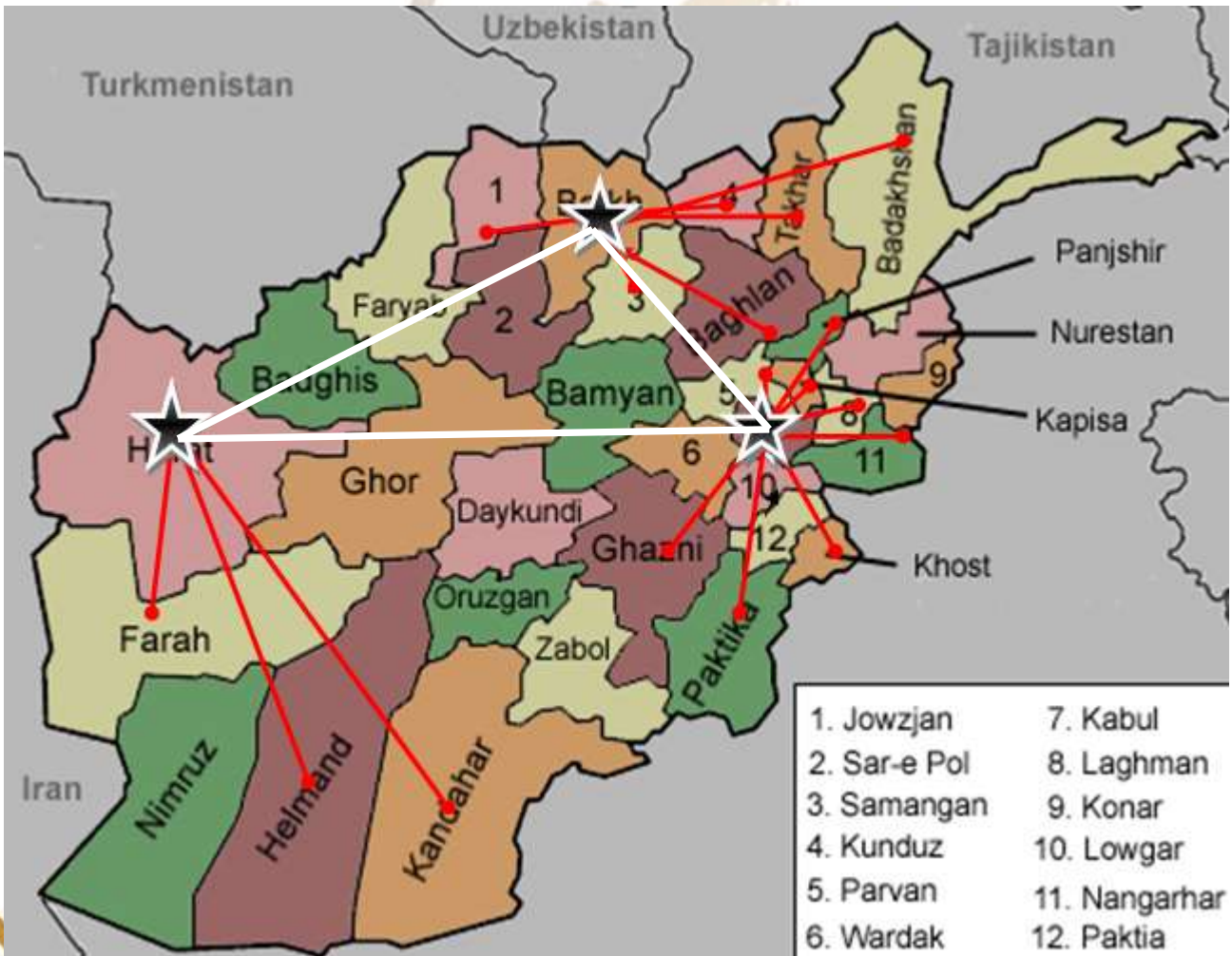
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Network

HAMID KHAN SHIRZAD TRADING COMPANY maintains its offices across the country focusing on both large and small cities and maintains a number of offices across the country to make sure its products and services are available in every corner of the country. Our network is spread throughout the country with offices along with warehouses located at Kabul (Head office), Herat, Balkh and Kunduz province controlling the region and all other areas are covered by our distributors.



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MANAGEMENT STRUCTURE

BOD

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GM

- DGM
- HR
- FINANCE
- AUDIT
- LOGISTICS
- QUALITY ASSUARANCE
- MARKETING
- WAREHOUSE

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OUR PRODUCTS AND SERVICES



Our business objective is to provide world class medicine, medical and lab equipment's to our customers, while at the same time, providing a professional and friendly work atmosphere for our customers and employees and uncompromising continuous quality improvements on all our products and services. We take pride in the fact that we are competitive with the largest pool of medicine, medical equipment's providers while having a very close working relationship with our customers and corporate clients. The services are effectively augmented with strong follow up.

SCOPE OF SERVICES

- ✚ Medicine supply
- ✚ Medical Equipment Supply and Installation
- ✚ Laboratory Instruments Supply
- ✚ Lab Designing
- ✚ Installation of all kinds of Medical Equipment's.
- ✚ Supply of other health care products

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QUALITY POLICY

QUALITY ASSURANCE CONTROL





QA Planning

- ✚ Efficient, Timely delivery of products and services.
- ✚ Ensuring that products and equipment's have maximum life span.
- ✚ Enabling proper handling and delivery of medicine and equipment's at every step.
- ✚ Identify and separately handling sensitive nature medicine, equipment's and impacts on results and utility of the inventory.
- ✚ Schedule routine checking of calculations and data entry.
- ✚ Prepare data checking programs incorporating standard range and missing data checks.
- ✚ Plan audit procedures.

Data Collection and Analysis

- ✚ Crosscheck identification of all major sources with permitting database to ensure inclusion.

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- ✚ Check questionnaire responses and re-contact where necessary.
- ✚ Check data collected for missing information.
- ✚ Check emission estimation methods and consistency of application.
- ✚ Check calculated results against historical data for standard range check.

Data Handling

- ✚ Track data flow from raw data sheets to spreadsheet entry.
- ✚ Correct data errors - complete Data Error Report and file with QA coordinator.
- ✚ Check data after conversion to inventory format.
- ✚ Check individual data entries for missing emissions; implausible operating data, etc.
- ✚ Assign agency estimates for missing data on a consistent and documented basis.
- ✚ Review tabulated data for quality and identification of outliers.

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OUR FUTURE

With our philosophy, values and mission firmly in place, we are targeting controlled growth and sustained profitability in the future. Our responsibility to our customers, corporate clients and employees remain the principal focus of our operations and is defined in our corporate values.

As we move into the future, HAMID KHAN SHIRZAD TRADING COMPANY is better prepared now than ever before and will take its ventures creating a physical reality that can be touched and felt. With the rough road ahead, we are ready to take on whatever challenges come in our way without losing sight of our vision as all of us at HAMID KHAN SHIRZAD TRADING COMPANY remain committed to excellence and growth.30%



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MAJOR CUSTOMERS

list of some organization to whom we supply the Medicine and Medical equipment in various projects

	Ministry of Health (MOPH)
	PU-AMI
	Ministry of Internal Affairs
	BDN
	SAF
	JICA شرکت تجارتي حامد خان شیرزاد HAMID KHAN SHIRZAD TRADING COMPANY
	AADA
Aghan khan	
Kabul Compund	
Camp Egar	
DDG	
British Embassy	
American Embassy PEA	

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WORK EXPERIENCE OF EM LTD

Name of Organization	Description
SCA (Swedish Committee for Afghanistan)	10 Transaction of Medical & Machinery Equipment and Chemical Materials
AKHS (Agha Khan Health Service – Afghanistan)	8 Transaction of Surgical & Chemical Materials
IbnSina Public Health Program for Afghanistan	15 Transaction of Surgical Equipment's, Medicine, Laboratory Equipment's, Machinery...etc.
Health Net TPO	25 Transaction of Drugs, Surgical Equipment's, Medical Machinery...etc.
Merlin (Medical Relief, Lasting Health Care)	7 Transaction of Surgical, Chemical Equipment's, Laboratory Materials...etc.
CAF (Care of Afghan Families)	27 Transaction of Surgical Equipment's, Medical Materials, Hospital machinery...etc.

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We have deal with other Organization.

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*Responsible representative of the above camps in
Afghanistan*

Office



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Our Staff



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